## **CORPORATE** entertainment on a whole new level



moorilla hobart international 7-15 january 2011

ASIAN

W-mons

corporate hospitality brochure hobartinternational.com.au



Sony Ericsson WTA TOUR

# welcome to

Tasmania's Favourite summer destination and the buzz of Hobart in January...

Moorilla Hobart International 2011 will excite, will entertain and will exhilarate as some of the world's best female tennis stars battle for the coveted championship title in preparation for Australian Open 2011. Join us at Tasmania's newest world class sporting venue to witness history in the making while taking in the breathtaking views of Hobart in summer by the river.

Moorilla Hobart International 2011 provides the perfect outdoor corporate entertainment opportunity for you and your clients as you combine business with sporting pleasure.

Experience eight days of tennis intensity and delight at the hottest summer destination – you wouldn't want to be anywhere else.

### corporate series packages

### gold

#### gold corporate box - \$6,800 + gst

Our premium Gold corporate package provides the ultimate Moorilla Hobart International experience. All guests will receive premium cushioned seating located in the lower section of the corporate grandstand. Your company will receive maximum corporate recognition throughout the tournament with branding on court level signage.

ARKA

PALE AU

PILSNEE

- Premium Box located in lower section of corporate stand
- Eight cushioned seats to each session (14 sessions in total)
- Company logo on court signage
- Half page advertisement in Official Tournament Program
- Invitation for 2 to the Official Event Cocktail Party
- One program per guest, per session
- Catering options are available to purchase to meet your requirements

Box position will be allocated upon receipt of full payment. Allocation is on a first in, first choice basis subject to 2010 Corporate Box holders' renewals.

\* As a special bonus for all Moorilla Hobart International 2011 corporate holders, you will receive a package of additional general admission tickets valued at almost \$500! This package includes both day and night sessions up to the quarter finals.

## silver

#### silver corporate box - \$4,700 + gst

As a Silver corporate client, you will enjoy cushioned seating in a corporate box located in the premium position of the corporate grandstand, close to all the action! In addition, corporate signage will give you excellent exposure throughout the tournament.

- Premium position located in corporate stand
- Eight cushioned seats to each session (14 sessions in total)
- Company logo on signage located at top of grandstand
- Logo recognition in Official Tournament Program
- Catering options are available to purchase to meet your requirements

Box position will be allocated upon receipt of full payment. Allocation is on a first in, first choice basis subject to 2010 Corporate Box holders' renewals.

\* As a special bonus for all Moorilla Hobart International 2011 corporate holders, you will receive a package of additional general admission tickets valued at almost \$500! This package includes both day and night sessions up to the quarter finals.

## bronze

#### bronze corporate box - \$3,350 + gst

Bronze corporate boxes are located in the upper section of the corporate stand located at the northern end of the court. These boxes provide fantastic views of the court, providing a unique opportunity to be close to some of the world's best female tennis players.

- Corporate box located in upper section of corporate stand
- Eight cushioned seats to each session (14 sessions in total)
- Company name listed in Official Tournament Program
- Catering options are available to purchase to meet your requirements

Box position will be allocated upon receipt of full payment. Allocation is on a first in, first choice basis subject to 2010 Corporate Box holders' renewals.

\* As a special bonus for all Moorilla Hobart International 2011 corporate holders, you will receive a package of additional general admission tickets valued at almost \$500! This package includes both day and night sessions up to the quarter finals.



## *domain tennis centre corporate seating map*











## corporate series reservation form and tax invoice\*

package	price per package (excl. gst)		gst	no. of packages	total \$	
Gold	\$6,800		\$680			
Silver	\$4,700		\$470			
Bronze	\$3,350		\$335			
		sub total (incl. gst)		\$		
	credit card		fee^	\$	\$	
		total (incl. g	ist)	\$		

First contact name and title:				
Second contact name and title:				
Fax:				
Industry:				
Email:				

Ticket delivery address\* (only within Australia):

\*Ticket packages delivered via courier require a street address for a representative to accept and sign for the package during business hours. Please refer to corporate Conditions of Sale and Entry (9.3).

*payment options (for renewal series clients only):	agreement of conditions			
*Please indicate your payment option.	l, (print name):			
□ Payment Option 100% before Friday 25 June 2010.	have read and agreed to the corporate conditions of sale and entry.			
$\Box$ Payment Option 50% by Friday 25 June 2010 and balance by Monday 30 August 2010.	Signature:			
(Please refer to the Conditions of Sale and Entry 7.1 c).				
	Date:			
method of payment: if paying by cheque please make payable to tennis australia				
□ Cheque □ EFT (pls refer to 8.7 for details) □ Amex^ □ Visa^ □ MasterCard^				
^ Please note that a credit card fee of 2.7% for American Express and 2% for Visa and MasterCard will apply for all reservations paid by credit card.				
Cardholder name:				

Card number:

Expiry date:

Reservations will only be accepted on completion of this signed form with payment.

\* Tennis Australia Limited ABN 61 006 281 125. GSTR2000/17 paragraph 26 – this document will be an official tax invoice for GST when payment made.

Please send to: Tennis Australia, Corporate Hospitality, Private Bag 6060, Richmond, VIC, 3121 P: +613 9914 4177 OR 1300 309 166 F: +613 9654 5897 E: corporate@tennis.com.au W: hobartinternational.com.au/hospitality

## terms and conditions

#### 1. Code of Conduct:

All Corporate Clients/guests are requested to comply with the following:

- Clients/guests must carry tickets on their person at all times.
  Please refrain from leaving your seats during a point, between points or at the end of a game. Please wait for a change of
- ends.
  Clients/guests should refrain from carrying on any conversation with others while points are being played.
- Clients/guests should refrain from making loud comments including questioning the abilities of any player, umpire or lines person.
- Clients/guests should refrain from using foul language.
- Please ensure that all mobile phones and blackberries are on silent or tuned off during matches.
- Clients should be cognisant of other Corporate guests seated near them and not provoke irritable behaviour

#### Please note

The Tournament Director is empowered to remove anyone displaying unacceptable conduct or not adhering to the above code of conduct from the relevant area and/or the Domain Tennis Centre. Event Security also have the right to remove anyone displaying unacceptable conduct or not adhering to the above code of conduct from the relevant area and/or the Domain Tennis Centre.

#### 2. The Corporate Box

- 2.1 The corporate box is a private suite with 8 seats, and must not be occupied by more than 8 persons at any one time.
- 2.2 The client has exclusive access and use of the box for the duration of the Moorilla Hobart International Event.
- 2.3 TA and its officers, agents, employees and contractors including TA's nominated caterer shall be entitled to access the box on such occasions as deemed necessary and as necessary to perform any obligations imposed by the Domain Tennis Centre.
   2.4 All tickets provided to the client are:
- 2.4 All tickets provided to the client are:
   (a) subject to the Moorilla Hobart International Event ticketing policies; and
- (b) for the sole and exclusive use of the client and its guests.The client agrees that it shall not permit its guests to bring food or beverages into the box.
- 2.6 TA shall make available to the client catering via the official corporate caterer at the Event. The cost of such catering is to be borne by the client.
- 2.7 Food and beverages must not be consumed outside the client's corporate box.
- 2.8 No advertising or promotion by the client or its guests will be permitted within the Domain Tennis Centre site or surrounding precinct (including on or in the applicable corporate box) without the prior written consent of Tennis Australia.
- 2.9 Subject to clause 2.8:(a) all Gold Corporate Box clients will be entitled to branded court level signage;

(b) all Silver Corporate Box clients will be entitled to branded signage within the grandstand area of the Domain Tennis Centre; and (c) all Bronze Corporate Box clients will be entitled to have text signage only (no logos).

The form, location, size, text and font of all signage shall be determined by Tennis Australia in its absolute discretion.

#### 3. Furnishings, Décor and Maintenance

- 3.1 The box is furnished and equipped with fixtures and furnishings.
- 3.2 Tennis Australia (TA) shall provide necessary repairs, maintenance and cleaning to the box. The client shall notify TA of any request for repairs, maintenance or cleaning.
- 3.3 No additions, changes, alterations or other improvements shall be made to the box without the prior written consent of TA.

#### 4. Reservations

4.1 Reservations will only be accepted on receipt of a completed reservation form together with full payment.

- 4.2 Tennis Australia cannot guarantee that all requested reservations will be successful, and reserves the right to reject any application for tickets in its absolute discretion.
- 4.3 A Tennis Australia confirmation letter/receipt will be issued to all clients in respect of all successful reservations.
- 4.4 Tennis Australia will arrange for delivery of allocated tickets by 30 November 2010.

#### 5. Payments

- 5.1 All payments received after 1 December 2010 must be:a) Bank cheque b) EFT; or c) Credit Card.
- Personal or company cheques will not be accepted after that date. 5.2 The reservation form becomes an official tax invoice for GST purposes when payment is confirmed by Tennis Australia.
- 5.3 All prices are inclusive exclusive of GST. Tennis Australia reserves the right to adjust prices due to any increase or decrease in GST.
- 5.4 Where any payment amount for Corporate packages exceeds the card holder's daily limit, it is the responsibility of the card holder to contact their financial institution to gain pre-approval for the transaction prior to payment being made.
- 5.5 Tennis Australia advises, and the client acknowledges, that a Credit Card fee, will apply in respect of all Credit Card purchases, where any portion of the total fee is paid by credit card.
- 5.6 The Credit Card Fee for purchases will be:
  - 2.7% for American Express inclusive of GST
  - 2% for Visa and MasterCard inclusive of GST
- 5.7 If paying via EFT, please send remittance advice to the Corporate Hospitality team via fax. 03 9654-5897 or e-mail corporate@tennis.com.au Commonwealth Bank of Australia 240 Queens Street, Brisbane
  - BSB: 064 000
  - Account Name: Tennis Australia Limited
  - Account No: 1071 6339
  - Agent No: 112

Please include your company name as well as package reference when transferring payment.

#### 6. Ticket Onselling, Advertising and Promotions

6.1 Sale of each corporate package and ticket creates a contract between Tennis Australia and the purchaser which gives the purchaser a transferable but conditional license for admission to Domain Tennis Centre for a certain session of the Moorilla Hobart International Event. The license will automatically terminate if the purchaser or any subsequent transferee, without the prior written consent of TA, resells the part or all of the corporate package or ticket(s) including but not limited to sales at a premium or through a broker or agent; advertises or offers the package or ticket(s) for resale on the internet or in any other medium; or packages, advertises or uses the package or ticket(s) for advertising, promotion or other commercial purposes (including competitions or trade promotions) or to enhance the demand for other goods or services. If a corporate package or ticket, is sold or used in breach of these conditions and the license has terminated, TA has the right to deny admission to the bearer of the ticket, to cancel the relevant package, or to take other action, without any guarantee of a refund.

#### 7. Assignment

- 1 Corporate Packages may be assigned to a single company or individual for the duration of the Corporate package in question provided Tennis Australia provides its prior written consent. Any assignment is subject to the sole discretion of Tennis Australia, which reserves the right to refuse any assignment. Tennis Australia will only consider requests to assign packages where there is a written commitment from the assignee, including its agreement to be bound by these Terms and Conditions.
- 7.2 In the event of any assignment, the original purchaser of the Corporate package will remain responsible for the assignee of the package and the individual holder(s) of the allocated ticket(s), and will indemnify, defend and hold harmless Tennis Australia against all loss, cost, expense and liability in relation to the sale and use of the ticket(s) or package.
- 7.3 Any requests to assign Corporate packages must be made in writing and directed to Tennis Australia. If a request is granted, Tennis Australia will obtain any necessary information from the assignee and will arrange for any signage, catering and program listings to be printed in the assignee's name where possible.

#### 8. Indemnity and Liability

- 8.1 Corporate Hospitality clients are responsible for the acts and ornissions of their employees, invitees and guests whilst at Domain Tennis Centre, and the corporate hospitality client agrees to release and indemnify, defend and hold harmless Tennis Australia and Tennis Tasmania, and their respective employees, servants and agents in respect of any loss, liability or expense whatsoever (including damage caused to the corporate box and the cost of repair or replacement of any fixtures, furnishings and equipment) and howsoever arising (including legal fees on an indemnity basis or, if deemed inappropriate, on a solicitor / client basis) resulting from or in connection with the acts of omissions of that corporate hospitality client (or its employees, invites and guests) or the client's breach of these terms and conditions.
- 8.2 To the maximum extent permitted by law, the corporate hospitality client agrees that Tennis Australia and Tennis Tasmania, and their respective officers, directors, employees, representatives and agents, are released and discharged of and from any and all claims, demands, suits, damages, loss and injury that the corporate hospitality client may suffer or sustain, by negligence or otherwise. To the extent that Tennis Australia or Tennis Tasmania cannot exclude liability then, to the maximum extent permitted by law, their aggregate liability is limited (at its election) to repaying amounts paid by the corporate hospitality client or supplying or resupplying any tickets which have been reserved for the corporate hospitality client in accordance with these Terms and Conditions of Sale and Entry.

#### 9. Refunds and Transfers

- 9.1 All packages are non-refundable. In particular, the Moorilla Hobart International Event match schedule is subject to change and may be altered at any time. The client will not be entitled to any refund if scheduled match or
- matches do not occur on a scheduled day or at a scheduled time.
- 9.2 Corporate Session Packages are not transferable to other sessions.
- 9.3 Once confirmed, seats, corporate boxes and/or dining cannot be relocated.
- 9.4 Lost or stolen tickets, passes and vouchers can be reissued on: a) Payment of a fee of \$25 for each lost or stolen ticket; and b) Receipt of a written request specifying the number of lost tickets and session details, as well as row and seat numbers (where applicable).

#### 10. General

- 10.1 Without limiting clause 7, the client shall not assign or sub-contract its rights and obligations under these terms and conditions to any third party without Tennis Australia's prior written consent.
- 10.2 These terms and conditions constitute the entire agreement between the parties and may only be modified, varied, amended or added to in writing signed by both parties.
- 10.3 Any notices required to be given under this Agreement shall be deemed to have been given if delivered by any means to the addresses set out in the reservation form.
- 10.4 The laws of Victoria shall govern this Agreement and the parties agree to submit to the exclusive jurisdiction of the courts of Victoria.
- 10.5 Tennis Australia reserves the right to refuse to sell Corporate boxes to any company or individual.
- 10.6 Tennis Australia, acting in good faith, reserves the right in it absolute discretion to determine the final location of seats.10.7 Seat allocations for Moorilla Hobart International 2011 are no
- 10.7 Seat anotations for informal modari international 2011 are no guarantee of same seating at future tournaments.
- 10.8 In addition to these Terms and Conditions, ticket bearers are bound by any published conditions contained on tickets as well as the Hobart International Conditions of Sale and Entry as published and amended by TA from time to time.
- 10.9 Tennis Australia reserves the right to vary these Terms and Conditions at any time by providing 30 days written notice.

Please take into consideration that this is an outdoor event. Therefore it is highly recommended that you bring appropriate protection from the sun and weather generally i.e. hats, sunscreen, raincoats or warm clothing depending on the weather conditions.



Tennis Australia, Corporate Hospitality, Private Bag 6060, Richmond, Vic 3121 T: +613 9914 4177 or 1300 309 166 F: +613 9654 5897 E: corporate@tennis.com.au W: hobartinternational.com.au